

CREATING IMPACT ON CAREERS

FOR SPECIALISTS
BY
SPECIALISTS

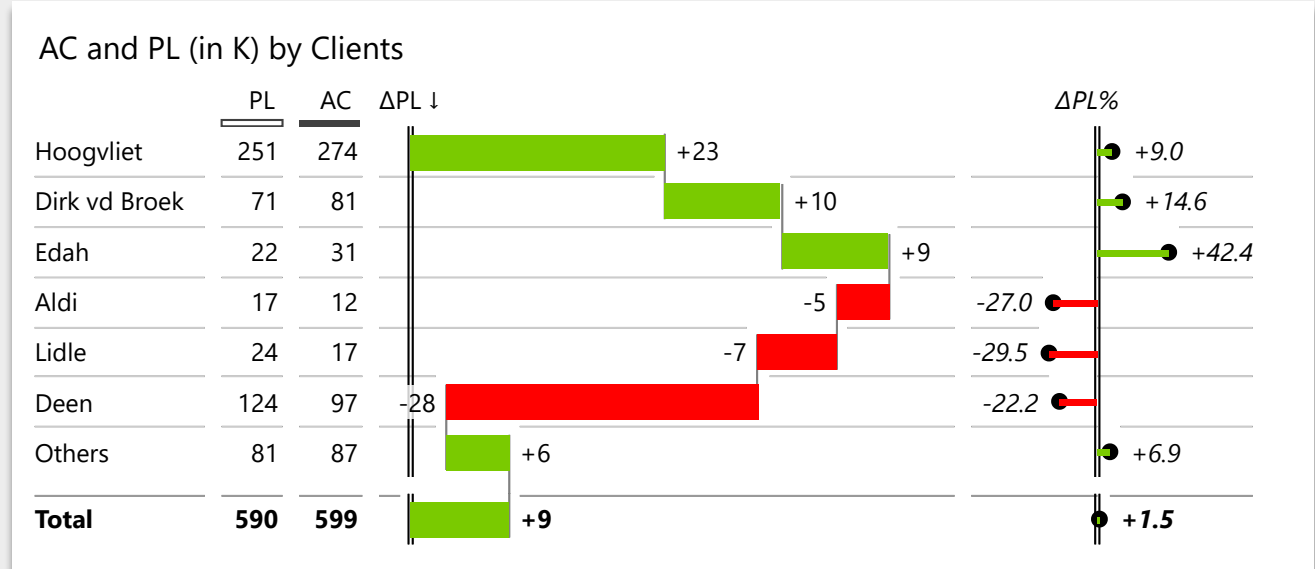
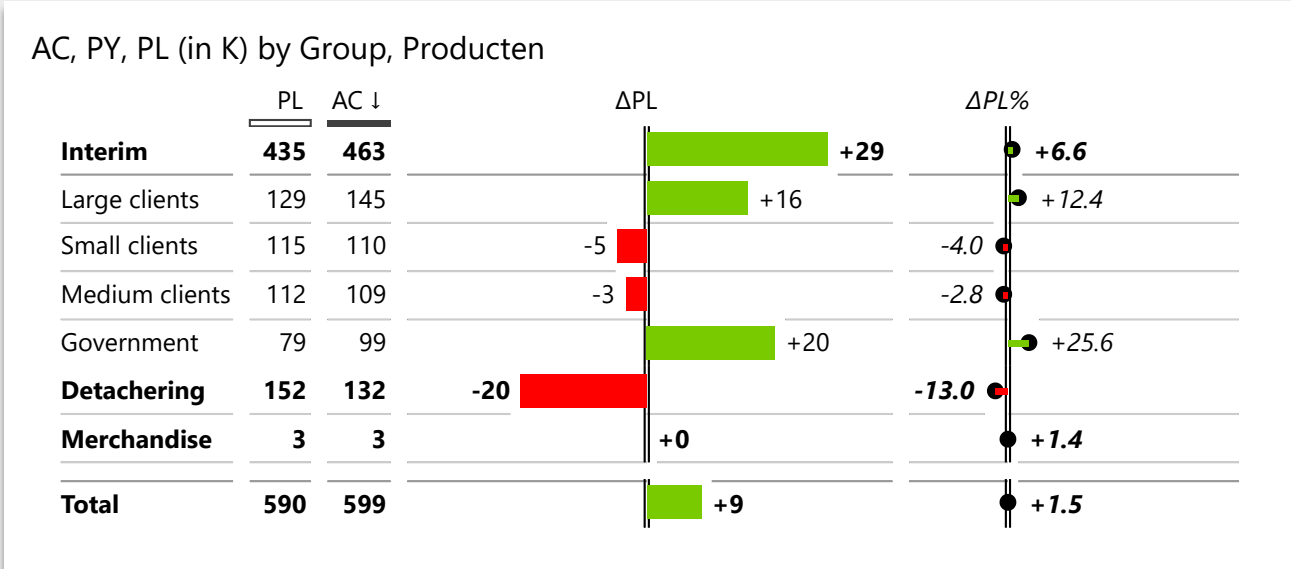
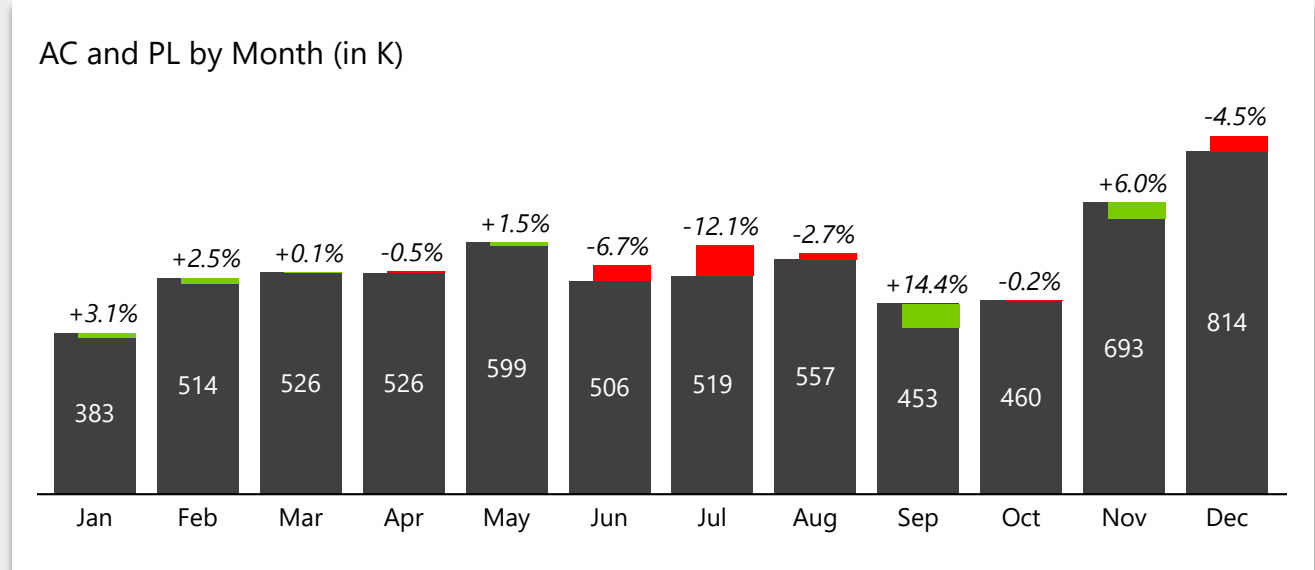
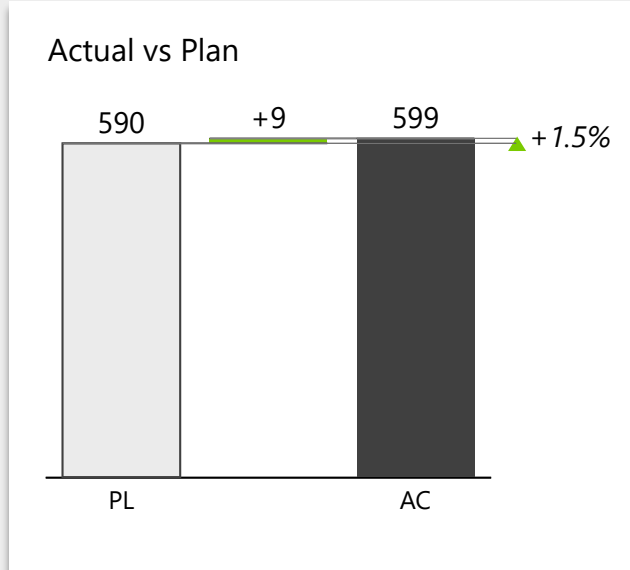
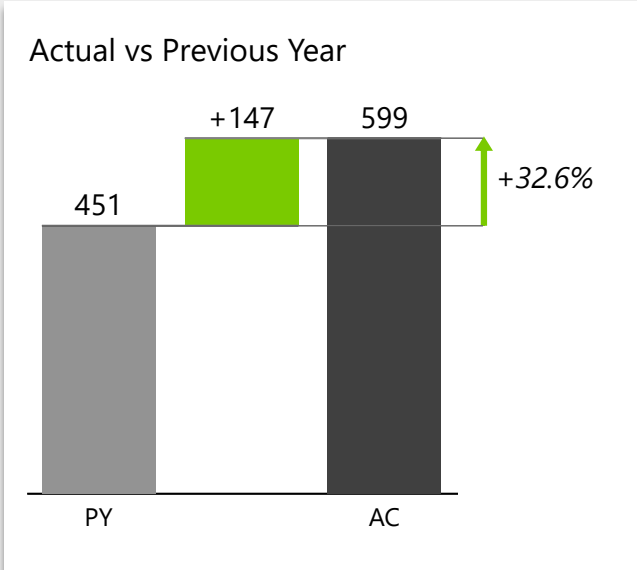
Fullservice Recruitment & Projecten Bureau

Interim / Contracting / Detachering
Deta-vast / Werving en Selectie /
Executive search





The Impact Group - Sales department | Sales in kEUR | 2021 PY, AC, PL, ▲PY, ▲PL, ▲PY%, ▲PL%

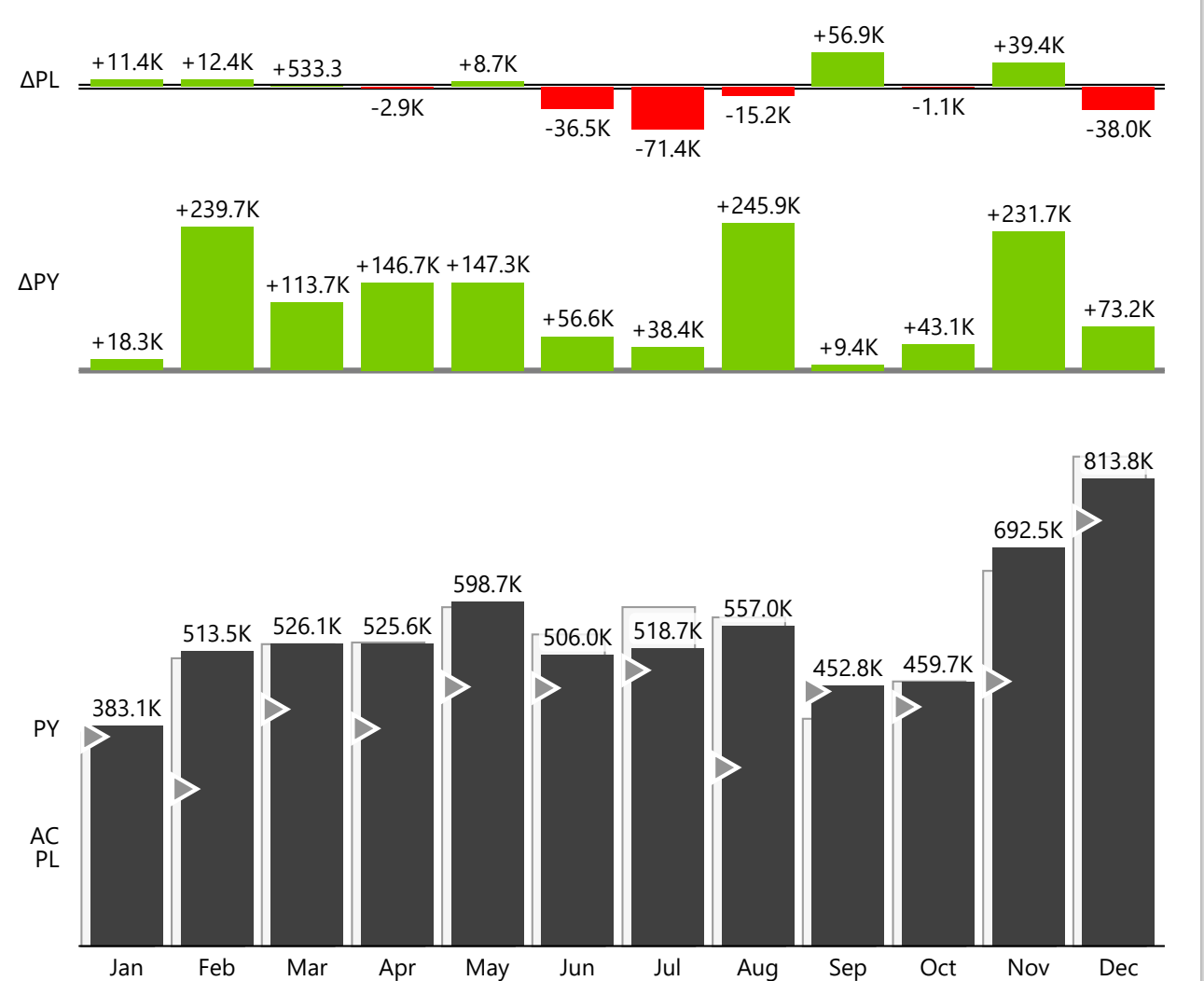


The Impact Group - Sales department | Sales in kEUR | 2021 PY, AC, PL, ▲PY, ▲PL, ▲PY%, ▲PL%

AC, PY, PL (in K) by Producten, Group

	PY	AC	PL	ΔPY ↓	ΔPL
Detachering	19	132	152	+113	-20
Large clients	14	96	124	+82	-28
Medium clients	3	35	27	+32	+8
Government	1	1	1	+1	+1
Small clients	2	0	0	-1	+0
Interim	431	463	435	+32	+29
Government	43	99	79	+56	+20
Medium clients	75	109	112	+34	-3
Small clients	137	110	115	-26	-5
Large clients	177	145	129	-32	+16
Merchandise	1	3	3	+2	+0
T-shirt	0	3	3	+3	0
Paraplu	0	0	0	+0	+0
Sjaal	1			-1	
Total	451	599	590	+147	+9

AC and PL by Month

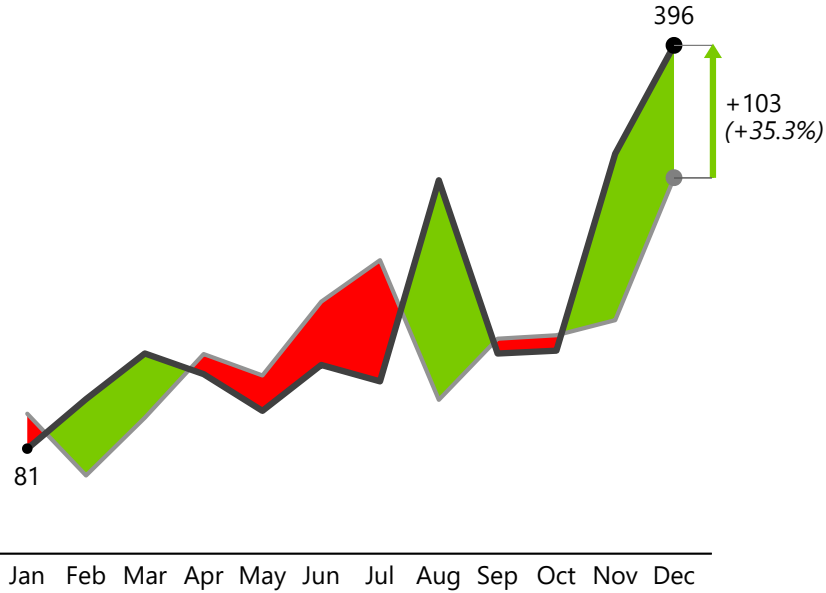


The Impact Group - Sales department | Sales in kEUR | 2021 PY, AC, PL, ▲PY, ▲PL, ▲PY%, ▲PL%

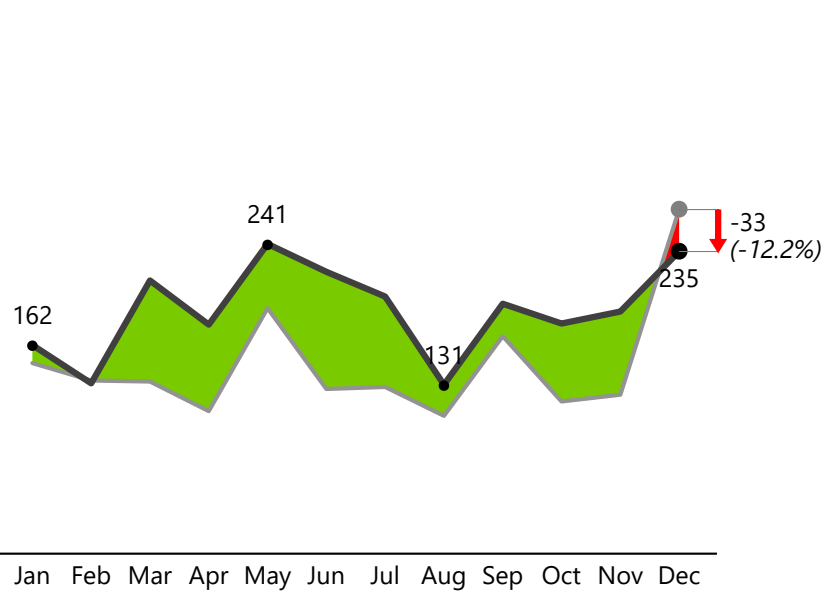
	Month			ΔPL	ΔPL%	YTD			ΔPL	ΔPL%
	PY	AC	PL			PY	AC	PL		
Interim	431	463	435	+29	+7	1,757	2,144	2,092	+52	+2
Government	43	99	79	+20	+26	192	439	377	+61	+16
Large clients	177	145	129	+16	+12	691	713	675	+38	+6
Small clients	137	110	115	-5	-4	556	604	603	+1	+0
Medium clients	75	109	112	-3	-3	317	389	437	-48	-11
Merchandise	1	3	3	+0	+1	3	26	21	+5	+22
T-shirt	0	3	3	0	-4	0	21	19	+2	+12
Sjaal	1					1	2	1	+2	+207
Paraplu	0	0	0	+0	+97	2	2	2	+1	+45
Detaching	19	132	152	-20	-13	122	377	403	-27	-7
Medium clients	3	35	27	+8	+29	84	137	108	+29	+27
Government	1	1	1	+1	+83	1	24	19	+5	+28
Small clients	2	0	0	+0	+149	11	3	2	+1	+52
Large clients	14	96	124	-28	-23	26	213	275	-62	-22
Total	451	599	590	+9	+1	1,881	2,547	2,517	+30	+1

The Impact Group - Sales department | Sales in kEUR | 2021 PY, AC, PL, ▲PY, ▲PL, ▲PY%, ▲PL%

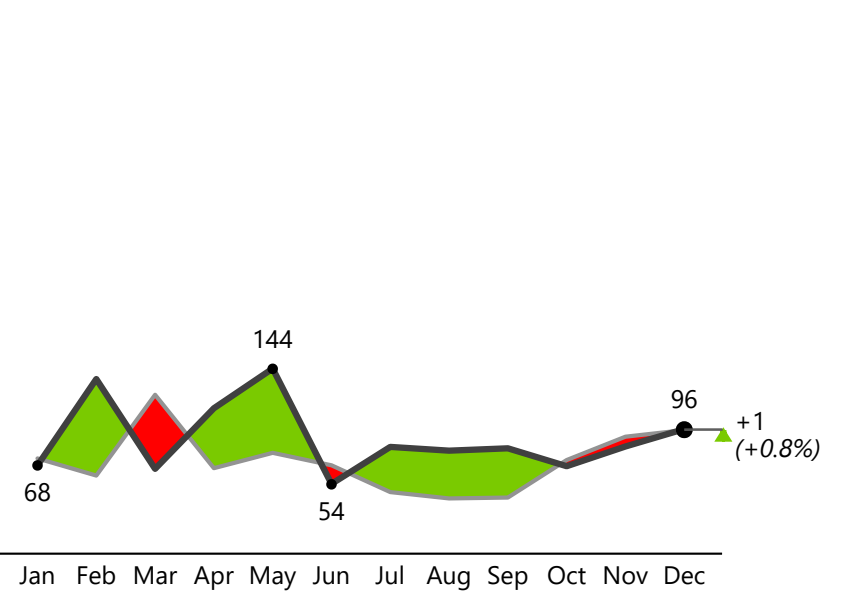
Small clients



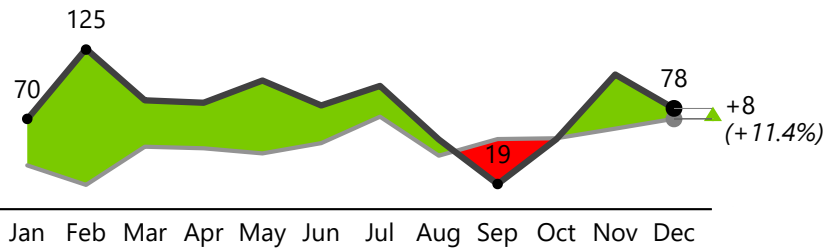
Large clients



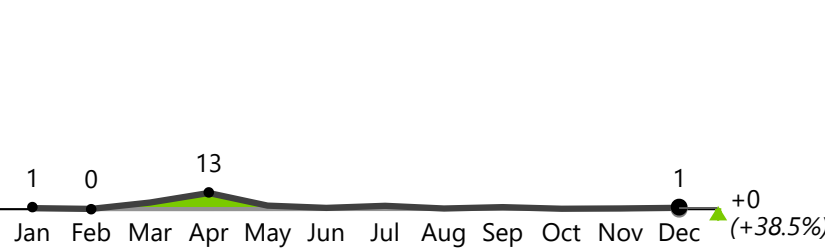
Medium clients



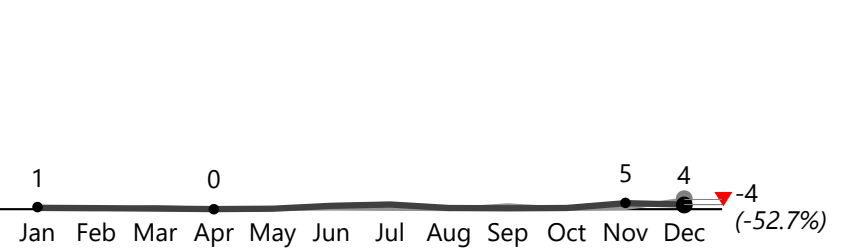
Government



T-shirt



Paraplu



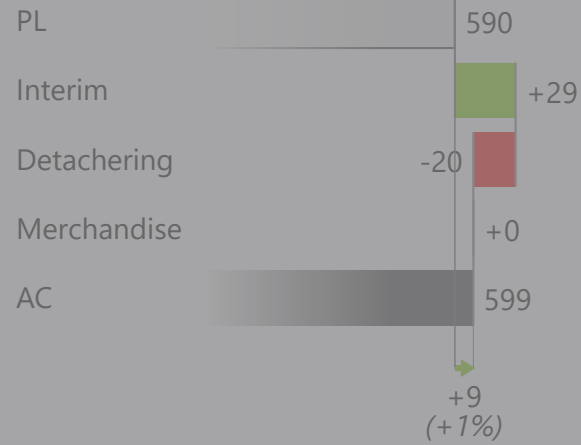
Sjaal



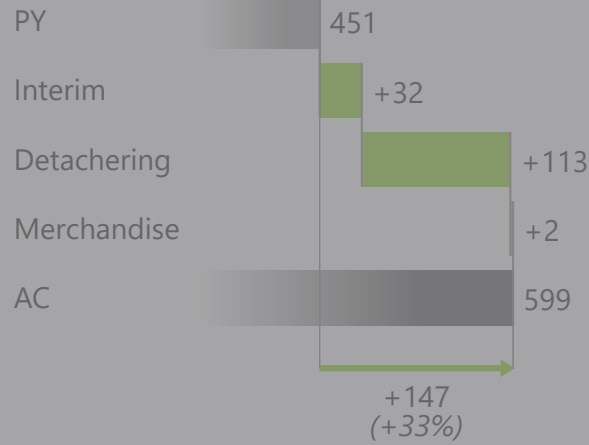


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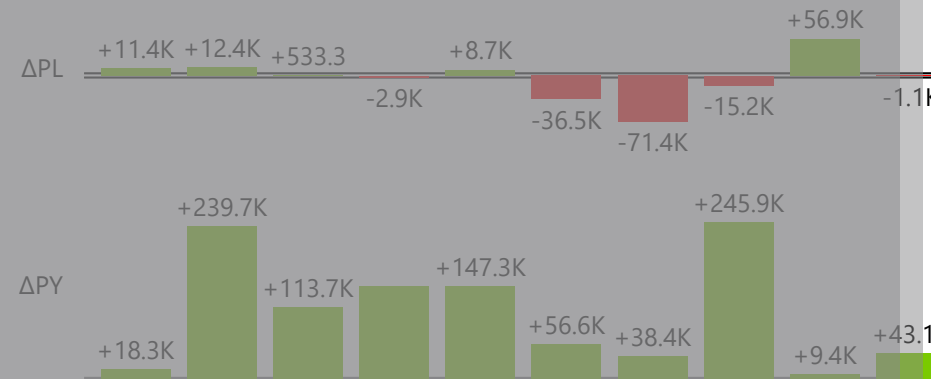
AC and PL by Division (in K)



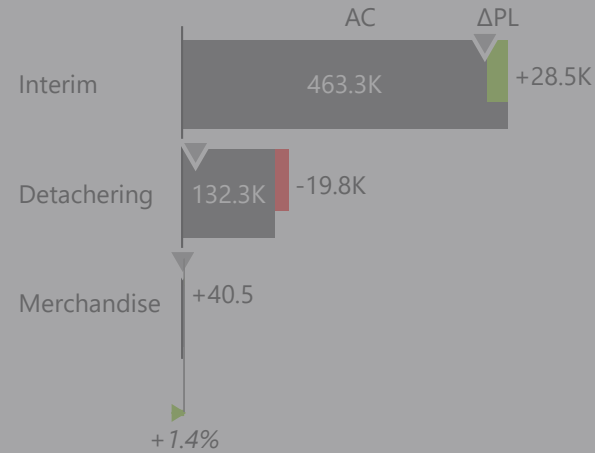
AC and PY by Division (in K)



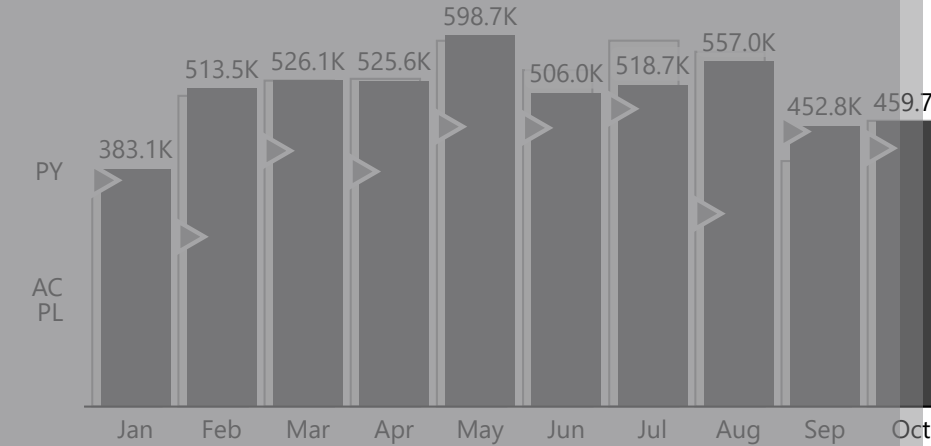
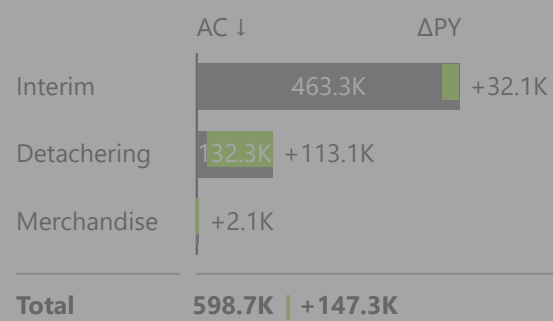
AC and PL by Month



AC and PL by Division



AC and PY by Division



DATE FILTERS

- Period Calculation
- All
- Year
- 2020
- Month
- May

OTHER FILTERS

- Group
- All
- Producten
- All
- Supermarkt
- All
- Region
- All
- KPI
- Revenue